

BUNDLE

•Deli/Grocery •Restaurant •Retail

#### **BUNDLE FEATURES**





#### **BENEFITS**



- Extremely easy to use. Usually takes less than 30 minutes to learn and train.
- Rock solid reliability based on decades of industry experience.
- Used in more than 12,000 locations worldwide.
- Utilizes the latest technology in artificial intelligence, data science, and behavioral engineering to help merchants improve store management.
- Powerful marketing tools including text/picture messaging, promotional emails, individualized marketing, multi-store reward systems and more.
- Online ordering website and QR code based table side ordering.
- Available on First Data and TSYS

#### **100% compliant Cash Discounting**

#### Merchant Facing Display

| TABLE                       | BAR TAB                                 | TAKE OUT | DELIVER         | Y   | QUICK    | ORDER | 11:31:2<br>Own |   |
|-----------------------------|---|----------|-----------------|-----|----------|-------|----------------|---|
|                             | ck Order #3                             |          | iplit Calculate |     | С        | \$4.  | .33            |   |
| Qty Descri<br>1 Cheeseburge |   | nal 🕡 📮  |                 |     | 1        | 2     | 3              |   |
| 1 Chemeburge                | er Dekon 🛛 🕸                            | » O      | \$5             |     | -        |       |                |   |
|                             |   |          | \$10            |     | 4        | 5     | 6              |   |
|                             |   |          | \$20            |     | 7        | 8     | 9              |   |
| Subtotal<br>\$3.98<br>Tips  | Discount Tex<br>0.00 \$0.35<br>CC Tatal |          | \$50            |     | 0        | 0     | 0              |   |
| \$9.00                      | CC Tetal<br>\$4.50 \$4.3                |          | Cash            | Cre | dit Card | DE    | UVERY          |   |
|                             |   |          | Cancel          |     |          |       |                |   |
|                             |   |          |                 |     |          |       |                |   |
| S                           | ubtotal                                 | Disc     | ount            |     |          | Тах   |                | ) |
| <b>\$3.98</b><br>Tips       |   | 0.0      | 00              |     | \$0      | ).35  |                |   |
|                             |   | CC T     | otal            |     | \$4      | 12    | 2              |   |
|                             | \$0.00                                  |          | .50             |     |          |       |                |   |

#### Customer Facing Display



#### **Printed Receipts**

|   | Lon                            | wipe4Free Sto<br>3636 33rd St<br>g Island City, NY 111<br>855-345-0040<br>2/03/2022 11:31 AM | 05                             |
|---|--------------------------------|--|--------------------------------|
|   | Receipt # : 14<br>Trans. # : 1 | 12/03/2  | 2 11:31:24 PM<br>Station # : 1 |
|   | 1 Large Cof                    | fee  | \$3.98                         |
|   |                                | SUBTC<br>TAX (8.8<br>CASH TC   | 8%): \$0.35<br>DTAL: \$4.33    |
|   |                                | CREDIT CARD TO   |                                |
|   |                                | C/   | ASH: \$4.33                    |
|   |                                | 1 Item   |                                |
|   | 363<br>Long Island<br>855-     | <b>4Free Store</b><br>6 33rd St<br>5 City, NY 11105<br>345-0040<br>022 11:31 AM              |                                |
|   | eipt # : 14<br>s. # : 1        | 12/03/22 11:31<br>Stati  | :24 PM<br>on # : 1             |
| 1 | Large Coffee                   |  | \$3.98                         |
|   |                                | SUBTOTAL :<br>TAX (8.88%) :<br>CASH TOTAL :  | \$3.98<br>\$0.35<br>\$4.33     |
|   | CRE                            | DIT CARD TOTAL :   | \$4.50                         |
|   |                                | 1 Item   | _                              |
|   |                                |  |                                |

## **RESTAURANT FEATURES**

- Table mapping
- Automatic data backup to 3 different locations
- Anti-Theft utility detects over 20 different types of employee theft types
- Records each theft attempt in detail showing employee, data/time, invoice #, total amount, discount %, etc.
- Employee theft text alerting : Sends text message to the owner when theft activity is detected.
- When a theft attempt is detected, alert message appears and can only be unlocked by the manager.
- Detailed audit list that shows every action taken by employees such as creating new order, item add, item delete, discounts, voids, payment, etc
- Flexible tip processing and sharing
- Detailed and customizable drawer in/out reports
- Employee commissions
- Custom tailored display packages for all restaurant types (table service, quick services, diners, franchises)
- Table reservation that texts the customer when the table is ready
- Customer self wait-list sign up system no need to have separate employee to manage waiting customers
- Option to let customers process payment at the table using tablet/wireless payment device
- Easy to use delivery management system with maps. Option to text the customer when the driver leaves the store with food

### **RESTAURANT FEATURES**

- Supports up to 4 caller ID lines
- Flexible tax setup where you can set by % or \$ amount
- Create price, shelf, item, promotion labels and flyers
- Create, send, manage purchase orders
- Customer management including in-house accounts
- Automatically receive orders from online delivery companies to the POS.
- Flexible happy hour pricing to set date, time, day of the week, stations, order types and excluded holidays
- Optional satisfactory survey with coupons on receipt
- E-Mail Reporting : Send selected reports to your email on specific time and day

## **RETAIL FEATURES**

- EBT enabled
- Print price tag & shelf tag labels with one click
- Convenient daily, weekly & monthly sales lookup without going to reports screen
- Supports multiple languages and currencies
- Automatic purchase order generation no need to add items one by one to purchase order
- Option to create purchase order automatically based on past sales data and artificial Intelligence
- Batch processing quickly applies changes to thousands of items such as 10% increase in price
- Different pricing for vendors useful in wholesale
- Employee setup, security, payouts, payroll, and time clock
- Multi-level employee security, theft detection, and prevention (same as restaurant features)
- Manage vendors, customers, and account receivables
- Send text/email marketing messages with photos to thousands of customers at once
- Uses A.I. to predict items customers might like but haven't tried. And suggest that item when customer orders next time
- Uses A.I. to help you choose customers most likely to visit your store. Start promotional campaigns based on this result
- Track effectiveness of marketing campaigns and uses its data to improve next campaign

#### **BUNDLE PRICING**





# \$599 ISO Cost

# Max Upsell to Merchant \$750

#### **BUNDLE PRICING BREAKDOWN**

Kitchen Printer (Epson)

| Retail Bundle Items                                      | Price      |
|--|------------|
| Hanasis HIT Plus (Merchant Display)                      | \$650.00   |
| 9.7" Secondary Monitor (Customer Display)                | \$180.00   |
| Bixolon SRP E300 Thermal Printer (+ Shipping Cost)       | \$135.00   |
| Clover Cash Drawer                                       | \$100.00   |
| PAX A35 Android Terminal                                 | \$370.00   |
| Scan Avenger Wireless Barcode Scanner(w/ Shipping & Tax) | \$75.00    |
| Subtotal(Base line Package)                              | \$1,510.00 |
| JK Restaurant/Retail license                             | \$420.00   |
| Total  | \$1,930.00 |
| ISO Costs  | \$399.00   |

**Restaurant Bundle Items Price** \$650.00 Hanasis HIT Plus (Merchant Display) 9.7" Secondary Monitor (Customer Display) \$180.00 Bixolon SRP E300 Thermal Printer (+ Shipping Cost) \$135.00 \$100.00 Clover Cash Drawer \$370.00 PAX A35 Android Terminal Subtotal(Base line Package) \$1,435.00 JK Restaurant/Retail license \$420.00 \$1,855.00 Total \$399.00 **ISO Costs Price** Optional Items (Additional cost outside of bundle pricing) \$290.00 Kitchen Printer (Bixolon) \$290.00

| PAX A920 (Pay At Table)                        | \$52500               |
|--|-----------------------|
| Monthly Support Fee                            | Price                 |
| Support Fee - Billed to merchant (per license) | \$35.00 (per license) |

Only offered in Retail bundle

 \$35 monthly support fee per license billed to merchant on processing statement (cannot upsell to merchant)

If you would like to pay the support fee for the merchant:

Email PaymentOps@MerchantIndustry.com with the subject line "JK Monthly Support Fee." In the body of the email put the merchant's name, MID number , and your agent code. Billing will be moved from the merchant to your agent code monthly on residual.

## **BUNDLE TERMS & CONDITIONS**



- 1. Only available on new merchant accounts (the rebate does not apply to existing MID's or re-boarded MID's.)
- 2. JK POS Bundle only applies to Swipe4Free/Cash Discounting merchants (does not apply to traditional MID's)
  - a. Merchants must process a minimum of \$10K per month excluding EBT transactions to qualify
    - Agent must provide most recent processing statement for merchant
  - b. Available to Deli/Grocery, Restaurant and Retail merchants ONLY
- 3. Only one POS per MID is eligible for discounted POS pricing
  - a. All additional units on the MID pay full retail price of the equipment
- 4. Tech/POS department will always bill Agent full retail price for all hardware/software
  - a. Any discount applied WILL NOT appear on the invoice; rather, it will appear as a separate line item credit under the description of "Equipment Bonus" (see sample residual balance sheet)
  - b. Any applicable discount will be issued as a credit to Agent in the same payment cycle as the invoice payment
- 5. If a merchant DOES NOT take the FULL BUNDLE package there will be NO rebate given
  - a. For Restaurants, a full bundle consists of ALL the following items:
    - Hanasis HIT Plus
    - Secondary Monitor (currently 9.7")
    - Receipt Printer (currently Bixolon SRP E300 Terminal Printer)
    - Cash Drawer
    - PAX A35
  - b. For Retail, a full bundle consists of ALL the following items:
    - Hanasis HIT Plus
    - Secondary Monitor (currently 9.7")
    - Receipt Printer (currently Bixolon SRP E300 Terminal Printer)
    - Cash Drawer
    - PAX A35
    - Scanner (currently Scan Avenger Wireless Barcode Scanner)

## **BUNDLE TERMS & CONDITIONS**

- 6. No activation bonuses will be applied to any MID's that an ISO uses the \$399 rebate on
  - a. If Agent pays full retail price (and does not want the discounted POS pricing), then they shall still be entitled to their normal full applicable bonus(es)
- 7. "Equipment Bonus" rebate shall be applied to an ISO's balance sheet once the processing month to date processing volume triggers based on the ISO's activation bonus criteria.
- 8. Merchants must process for 12 consecutive months for the Agent to qualify to keep the Equipment Bonus.
  - a. If the merchant stops processing or cancels prior to the 12 consecutive processing months being completed, an Equipment Bonus chargeback for the bonus paid will be applied to the Agent
- 9. If the merchant switches from Cash Discount / Surcharge to traditional processing prior to the consecutive 12 months being completed, an Equipment chargeback for the bonus paid will occur
  - a. Agent is solely responsible for recouping this equipment AND this equipment now belongs to the Agent & CANNOT be returned to Merchant Industry
  - b. Agent MAY use recouped equipment for a future merchant account with JK POS
- 10. For any canceled account prior to the end of its term, in addition to an ETF (following standard rules), the merchant is responsible to pay \$2500 per POS bundle.
  - a. The merchant will be signing an additional POS contract agreeing to this stipulation. The canceled merchant CANNOT return the equipment once the POS bundle is sent out it belongs to the merchant.
  - b. If the merchant processes the full length of the term, then the \$2500 will not be charged. If they stop processing or cancel prior to the length of their term, then they will be charged the \$2500 per device.
  - c. Agent will be paid their residual split of any \$2500 POS bundle charged and collected

### **INVOICE SAMPLE**

| Merchant Industry, LLC<br>36-36 33rd Street suite #206<br>Long Island City NY 11106<br>Phone :8668111005 FAX :8005977176<br>www.merchantindustry.com<br>tech@mechantindustry.com | SALE INVOICE      | Invoice No : INV123456 |
|--|-------------------|------------------------|
| Bill To  | Ship To           |                        |
| ISO Name   | ISO Name          |                        |
| 123 ISO Street   | 123 ISO Street    |                        |
| New York, NY 10001   | New York, NY 10   | 001                    |
| Phone : FAX :  | Phone : FAX :     |                        |
| Mobile :555-555-5555   | Mobile :555-555-5 | 5555                   |
| Email : iso@mi.com   | Email : iso@mi.co | om                     |

| CUSTOMER NO                                 | TERMS  |
|---|--------|
| John's Pizza<br>1234567890123<br>11/23/2022 | NET 30 |

| ITEM<br><u>NO</u> | DESCRIPTION  | PRICE    | <u>QTY</u> | <u>AMOUNT</u>     |
|-------------------|--|----------|------------|-------------------|
| 1                 | Cash Drawer (1000175322)                                       | \$100    | 1          | \$100             |
| 2                 | Hanasis Customer Facing Screen<br>(D972208100064)              | \$180    | 1          | \$180             |
| 3                 | KSoft Retail License<br>(00022631011522223212)                 | \$420    | 1          | \$420             |
| 4                 | PAX A35 TSYS (2290005785)                                      | \$370    | 1          | \$370             |
| 5                 | Hanasis HIT Plus POS System<br>(HT52207040085)                 | \$650    | 1          | \$650             |
| 6                 | Scan Avenger Wireless Barcode<br>Scanner (X002A3E2PP09)        | \$75     | 1          | \$75              |
| 7                 | Bixolon SRP-E300 Thermal Receipt<br>Printer (USAIIEKA22060096) | \$135    | 1          | \$135             |
| 8                 | Deployement Fee  | \$25.00  | 1          | \$25.00           |
| 9                 | Deployement Fee  | \$100.00 | 1          | \$100.00          |
| 10                | Shipping Charge  | \$67.00  | 1          | \$67.00           |
|                   | Total  |          |            | <u>\$2,122.00</u> |

| 8 | 8 | Deployement Fee | \$25.00  | 1 | \$25.00  | PIN Pad  |
|---|---|-----------------|----------|---|----------|----------|
| 9 | 9 | Deployement Fee | \$100.00 | 1 | \$100.00 | Bundle   |
| 1 | 0 | Shipping Charge | \$67.00  | 1 | \$67.00  | Shipping |

#### **ISO RESIDUAL BALANCE SHEET RECONCILIATION**

| Agent Search             | Lead Search                              |                          | Merchant Search                                 | MCA Search        | Equipmer      | it Search                | Q ADVANCE SEARCH  |
|--------------------------|--|--------------------------|---|-------------------|---------------|--------------------------|---|
| * 2⊘                     |  |                          | IISA 🚃 📼 💷 👫 PayPai                             | / 2011            |               |                          | ₹ / <u>2</u> 0<br>× 7 0 8   |
| SELECT RECURRING         | ALL<br>ALL<br>Notes Search               | *<br>*                   | Payment ID Search<br>MS<br>SELECT BALANCE SHEET | v<br>V            | SELECT ASSIGN | TYPE *                   | CHECKLIST<br>COLLECTION<br>COMMENTS<br>CONTACTS [1]<br>DOCUMENTS [16]<br>ESIGNDOC [0]<br>EMAILS/LOG [3]<br>EQUIPMENTS [9 / 0] |
| ▼ ASSIGNED.TO ♦ AM       | DUNT 🔶 NOTES 🔶 SUBMITTED.                |                          | DATE ACTION IS BALAN                            | ICE SHEET         | PAYMENT TYPE  | PAYMENT STATUS           | MAINTENANCE<br>PBXMANAGER (0)<br>PCI COMPLIANCE   |
| ADJUSTMENTS HISTORY      | DESCRIPTION                              | TOTAL                    | RECURRING                                       | ТҮРЕ              | STATUS        | DATE                     | RECENT VISITORS   |
| JOHN SMITH<br>JOHN SMITH | INV15873 - 12/13/2022<br>EQUIPMENT BONUS | (\$2122.00)<br>\$1531.00 | NOT APPLICABLE                                  | DEDUCTION         | NO            | 12-01-2022<br>12-01-2022 | RESIDUALS<br>RETENTION HISTORY  |
|                          |  |                          |   |                   |               |                          | SMS [2]<br>SHIPPING [1]<br>TICKETS [3]<br>TRANSACT<br>UPDATES   |
| DESCRIPTION              |  |                          | TOTAL   | ¢2122             |               |                          |   |
| <u>INV15873 - 12/13</u>  | /2022                                    |                          | (\$2122.00)                                     | \$2122<br>-\$1531 | .00           |                          |   |
|                          |  |                          | \$1531.00                                       | (\$591            | .00⊣ \$3      | 99.00-JK PC              | DS Bundle Fee   |

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#### **TSYS STATEMENT SAMPLE**



| * 20                |       |        | supper Afres<br>Surcharge ® | VALC     | R VISA 🛶 🔤 🔤 | R PayPal III |            |             |             |         |
|---------------------|-------|--------|-----------------------------|----------|--------------|--------------|------------|-------------|-------------|---------|
|                     | 11/27 | co     | \$207.09                    |          | >            | 0.00         | \$U.UU     | -\$7.37     | \$199.12    |         |
|                     | 11/27 | 10     | \$641.98                    |          | \$           | 0.00         | \$0.00     | -\$24.70    | \$617.28    |         |
|                     | 11/27 | 14     | \$854.31                    |          | \$           | 0.00         | \$0.00     | -\$32.86    | \$821.45    |         |
|                     | 11/28 | 02     | \$97.31                     |          | \$           | 0.00         | \$0.00     | -\$3.75     | \$93.56     |         |
|                     | 11/29 | 07     | \$775.25                    |          | s            | 0.00         | \$0.00     | -\$29.82    | \$745.43    |         |
|                     | 11/29 | 01     | \$35.91                     |          | \$           | 0.00         | \$0.00     | -\$1.38     | \$34.53     |         |
|                     | 11/30 | 06     | \$447.12                    |          | s            | 0.00         | \$0.00     | -\$17.19    | \$429.93    |         |
|                     | 11/30 | 01     | \$44.36                     |          | \$           | 0.00         | \$0.00     | -\$1.71     | \$42.65     |         |
| OTAL                |       | 428    | \$29,763.81                 |          | \$           | 0.00         | \$0.00     | -\$1,144.75 | \$28,619.06 |         |
| OCESSING DETAIL     |       |        |                             |          |              |              |            |             |             |         |
| ESCRIPTION          |       | AMOUNT | DIS RATE                    |          | NUMX         | TRANS FEES   |            | PROCESS FEE |             |         |
| OTAL                |       |        |                             |          |              |              |            |             |             |         |
| THORIZATION SECTION |       |        |                             |          |              |              |            |             |             |         |
| ESCRIPTION          |       |        | RATE                        |          | NUMX         |              | AUTH FEE   |             |             |         |
| DTAL                |       |        |                             |          |              |              |            |             |             |         |
| HER SECTION         |       |        |                             |          |              |              |            |             |             |         |
| ESCRIPTION          |       |        | AMOUNT                      | DIS RATE |              | NUMX         | TRANS FEES | PROCESS FEE |             |         |
|                     |       |        |                             |          |              |              |            |             | \$50.00     |         |
|                     |       |        |                             |          |              |              |            |             |             |         |
|                     |       |        |                             |          |              |              |            |             |             |         |
| POS MONTHLY FEE     |       |        |                             |          |              |              | 02         | \$35.00000  | \$70.00     |         |
| OTAL                |       |        |                             |          |              |              |            |             | \$120.05    |         |
| TAL SUMMARY         |       |        |                             |          |              |              |            |             |             |         |
|                     |       |        |                             | SUMMARY  |              |              |            |             |             |         |
|                     |       |        | FEE TYPE                    |          | TOTAL        |              |            |             |             |         |
|                     |       |        | PROCESSING DETAILS          |          |              | \$0.00       |            |             |             |         |
|                     |       |        | AUTH FEES                   |          |              | \$0.00       |            |             |             |         |
|                     |       |        |                             |          |              |              |            |             |             |         |
| DESCRIPTIO          | N     | NUMX   |                             | TRANS    | FEES         |              |            | PROCESS FEE |             |         |
| MERCHANT            | CLUB  |        |                             |          |              |              | \$50.00000 |             |             | \$50.00 |
|                     |       |        |                             |          |              |              |            |             |             |         |

#### **FDR STATEMENT SAMPLE**



#### YOUR CARD PROCESSING STATEMENT

Merchant Number Customer Service Page 7 of 7 Statement Period

FEES CHARGED Date Туре Description Rate Total Volume NQUAL DISC 11/30/22 CF 8304.31 0.03846 -319.38 DCVR ACQ 11/30/22 CF DISC 6 0.00 11/30/22 CF MQUAL DISC 59.28 0.03846 -2.28 11/30/22 CF NQUAL DISC 0.03846 19.76 -0.76 STAR 11/30/22 CF ONLINE DEBIT FEES -77.30 11/30/22 CE OTHER ITEM FEES 123 0.35000 -43.05 OTHER VOLUME FEES 11/30/22 CF 1792.10 0.00350 -6.27 MAESTRO 11/30/22 CF ONLINE DEBIT FEES -70.80 11/30/22 CF OTHER ITEM FEES 279 0.35000 -97.65 11/30/22 CF OTHER VOLUME FEES -27.42 7833.30 0.00350 INTERLINK 11/30/22 CF ONLINE DEBIT FEES -1.92 CE OTHER ITEM FEES 5 0.35000 11/30/22 -1.75 11/30/22 CF OTHER VOLUME FEES 142.48 0.00350 -0.50 NYCE 11/30/22 CF ONLINE DEBIT FEES -10.41 11/30/22 CF OTHER ITEM FEES 33 0.35000 -11.55 11/30/22 CF OTHER VOLUME FEES 551.20 0.00350 -1.93 PULSE CF ONLINE DEBIT FEES 11/30/22 -5.10 CE OTHER ITEM FEES 17 0.35000 11/30/22 -5.95 11/30/22 CF OTHER VOLUME FEES 200.67 0.00350 -0.70 ACCEL 11/30/22 CF ONLINE DEBIT FEES -71.09 11/30/22 CF OTHER ITEM FEES 102 0.35000 -35.70 11/30/22 CF OTHER VOLUME FEES 1110.26 0.00350 -3.89 EBT F/STMP 11/30/22 CF OTHER ITEM FEES 637 0.10000 -63.70 EBT CASH/B 11/30/22 CF 20 0.10000 -2.00 OTHER ITEM FEES **Total Card Fees** -1109.17 MISC JK POS MONTHLY FEE 1/30/22 -70.00 Total Miscellaneous Fees -79.95 Total (Miscellaneous Fees and Card Fees) -\$1,189.12 Fee Type Legend MISC = Miscellaneous Fees CF = Card Fees

11/30/22

MISC

JK POS MONTHLY FEE

-70.00

#### **POS INTEGRATION FORM**



Submit the New POS & Integration form to POS@MerchantIndustry.com when ordering the JK POS bundle. If a restaurant menu needs to be uploaded email a copy of the menu to Menu@MerchantIndustry.com

| New POS & Integration Form         MERCHANT FORMATION         MERCHANT FORMATION         Business Name: John's Pizza       Owner Name: John Doe         Business Address:       123 Herchant Street       Zip         Business Address:       S55-5555       Mobile Phone Number: 123-456-         Existing METHOD       Existing MID: @ Yes @ No MID # 1         POS Name: N/A       Number of Stations:         POS Name: N/A       Number of Stations:         Software Version #:         Contact Person:         POS Support       Result of Company Name:         Contact Person:         Business Phone Number:       Let to tot tot tot tot tot tot tot tot to  | NO PROCESSING FE       |  |  |  |  |  |  |
|---|------------------------|--|--|--|--|--|--|
| Business Name:       John's Pizza       Owner Name:       John Doe         Business Address:       123 Werchant Street       Image: State State Street       Image: State State Street       Image: State |                        |  |  |  |  |  |  |
| Business Address: 123 Merchant Street City: New York State: NY Zip Business Phone Number: 555-55555 Mobile Phone Number: 123-456- Email: john@merchant.com Existing MID:  Yes  No MID #: 1 PRICING METHOD POS Name: N/A POS Name: N/A Number of Stations: Software Version #: Company Name: Company Name: Contact Person: Business Phone Number: Mobile Phone Number:   |                        |  |  |  |  |  |  |
| City:       New York       State:       NY       Zip.         Business Phone Number:       555-5555       Mobile Phone Number:       123-456-         Email:       john@merchant.com       Existing MID:       Yes       No       MID       I         PRICING METHOD       Existing MID:       Yes       No       MID       I       I         Image:       Cash Discount       Surcharge       Traditional       POS Name:       Number of Stations:         POS System       POS Name:       N/A       Number of Stations:       Software Version #:       I         Contact Person:       Contact Person:       Existing Phone Number:       I       I       I         Mobile Phone Number:       Mobile Phone Number:       I       I       I       I  |                        |  |  |  |  |  |  |
| Business Phone Number: 555-555555555555555555555555555555555  | 40000                  |  |  |  |  |  |  |
| Email:       john@merchant.com       Existing MID:       ✓ Yes       No       MID #:       1         PRICING METHOD       REQUESTED PO         ✓ Cash Discount       Surcharge       Traditional       POS Name:       JK SOFT         POS System       POS Name:       N/A       Number of Stations:         POS System       Company Name:       Contact Person:       Existing Phone Number:         Mobile Phone Number:       Mobile Phone Number:       Mobile Phone Number:  | 10000                  |  |  |  |  |  |  |
| PRICING METHOD       REQUESTED PO         Cash Discount       Surcharge       Traditional       POS Name: JK SOFT         EXISTING POS INFORMATION         POS Name: N/A       Number of Stations:         Software Version #:       Company Name:       Contact Person:         Business Phone Number:       Mobile Phone Number:       Mobile Phone Number:   |                        |  |  |  |  |  |  |
| ✓ Cash Discount       Surcharge       Traditional       POS Name: JK SOFT         EXISTING POS INFORMATION         POS Name: N/A       Number of Stations:         POS System       Software Version #:       Number of Stations:         Company Name:       Contact Person:       Image: Contact Person:         Business Phone Number:       Mobile Phone Number:       Image: Contact Person:   |                        |  |  |  |  |  |  |
| EXISTING POS INFORMATION         POS System       POS Name: N/A       Number of Stations:         Software Version #:       Company Name:       Version #:         Contact Person:       Contact Person:       Version #:         Business Phone Number:       Mobile Phone Number:       Version #:  | Quantity: 1            |  |  |  |  |  |  |
| POS System     POS Name:     N/A     Number of Stations:       Software Version #:     Company Name:     Company Name:       Contact Person:     Business Phone Number:     Company Name:   | Quantity. 1            |  |  |  |  |  |  |
| POS System     Software Version #:       POS Support<br>Company     Company Name:<br>Contact Person:       Business Phone Number:       Mobile Phone Number:  | 0                      |  |  |  |  |  |  |
| POS Support<br>Company Business Phone Number:<br>Mobile Phone Number:   |                        |  |  |  |  |  |  |
| POS Support<br>Company Business Phone Number:<br>Mobile Phone Number:   |                        |  |  |  |  |  |  |
| Company Business Phone Number:<br>Mobile Phone Number:  |                        |  |  |  |  |  |  |
| Mobile Phone Number:  | Business Phone Number: |  |  |  |  |  |  |
| Email:  | Mobile Phone Number:   |  |  |  |  |  |  |
|   |                        |  |  |  |  |  |  |
| Windows Version #: Android Version #:   |                        |  |  |  |  |  |  |
| POS/Computer<br>Station Info  |                        |  |  |  |  |  |  |
| RAM/Memory:   |                        |  |  |  |  |  |  |
| PIN Pad Name: Number of PIN Pads:   |                        |  |  |  |  |  |  |
| PIN Pad PIN Pad Software Version #:   |                        |  |  |  |  |  |  |
| Please submit form to POS@MerchantIndustry.com  |                        |  |  |  |  |  |  |

Our preferred method of communication is email, but if you need to speak to anyone from our team you can reach us at 1-866-811-1005 ext. 396 or direct line 1-646-902-1120.

IF A POS IS PROPRIETARY/LOCKED TO AN EXISTING PROCESSOR THEN WE CANNOT INTEGRATE EX: TOAST, HARBORTOUCH, SHIFT4, CLOVER. MUST PROVIDE NEW CLOVER SYSTEM.

Page 1 of 5

| Merchant<br>Industry   |                 |
|--|-----------------|
| New POS & Integration Quest  |                 |
| Quick Service Restaurant (QSR) Quest   | ions            |
| How many stations does the merchant have?  |                 |
| How many stations does the merchant need? 1  |                 |
| How many kitchen printers does the merchant have?  |                 |
| How many kitchen printers does the merchant need?  |                 |
| Does the merchant have a kiosk for self-ordering/payments?   | Yes 🔽 No        |
| Does the merchant need a kiosk for self-ordering/payments?   | Yes 🖌 No        |
| Does the merchant have a Kitchen Display System?   | Yes 🖌 No        |
| Does the merchant need a Kitchen Display System?   | Yes 🖌 No        |
| Does the merchant have digital menu board compatibility?   | Yes 🖌 No        |
| Does the merchant need digital menu board compatibility?   | Yes 🖌 No        |
| Does the merchant have 3rd party online ordering integration?  | Yes 🖌 No        |
| Does the merchant need 3rd party online ordering integration?  | Yes 🖌 No        |
| Does the merchant have their own website for ordering/payments?  | Yes 🖌 No        |
| Does the merchant need their own website for ordering/payments?  | Yes 🖌 No        |
| Does the merchant need a delivery payment option? (wireless terminal or mobil  | e app) Yes 🖌 No |
| If yes, how many?  |                 |
| Will the account be cash discount or traditional? 📝 Cash Discount  | onal            |
| Does the merchant have a gift/loyalty card program?  | Yes 🖌 No        |
| If yes, which gift/loyalty card program?   | _               |
| Does the merchant need a gift/loyalty card program?  | Yes 🖌 No        |
| IF YOU NEED US TO UPLOAD MENU INTO THE POS PLEASE<br>POS@MERCHANTINDUSTRY.COM WITH AN ATTACHED FUL<br>ALL FOOD ITEMS & DRINKS IN EXCEL FORMAT WITH PRICE | L MENU OF       |



In the Equipment/Software section of the MPA enter "JK POS Bundle" in the Notes section to request the bundle. Be sure that you are using the Cash Discount MPA as the bundle is only offered to new Cash Discount merchants.

|   | tained:  | On Site Wareh   | ouse Off Site   | Fulfillment Center   |   |
|---|--|---|---|--|---|
| Please provide fi   | ulfillment center name &   | _   |   | _  |   |
| Was the off site  | e location visited?  | Yes No If No, pl  | ease provide explanation:   |  |   |
| Does the amou   | unt of inventory on shell  | ves, floor and in wareho  | use appear consistent with this typ   | e of business and credit card vol  | ume?  |
| ✓Yes  | No If No, plea   | se provide explanation:   |   |  |   |
|   |  |   | equipment to meet anticipated sale  | s volume?  |   |
| ✓Yes  | _  | se provide explanation:   | in a sold listed on the environtion O   |  |   |
| Ves   | <b>—</b>   | ase provide explanation:  | ces sold listed on the application?   |  |   |
| Type of Buildin   |  | Suite Separate Bldin  | g Shopping Center/Mall  |  |   |
| Zoning: 🗹 tom   | _  | Residential   |   |  |   |
| Sq Footage:   |  |   | 2001-4000 Other:<br>ATTACH MINIMUM OF ONE INSIDI  | PICTURE, ONE OUTSIDE PICTURE.  |   |
|   |  | e business premises of the m  | ATTACH MINIMUM OF ONE INSIDE<br>erchant at this address and the information   |  | of my knowledge and belief.   |
| Inspected By (P   | rint Name):  |   | Signature:  | Date:  |   |
|   | CREDIT   |   | Pass Through Pin Debit Network Fees?  | Pin Debit Auth Other Item I  | DEBIT<br>Rate Other Volume Rate   |
| Package:<br>See section 7 in Mer  | other:<br>rchant Agreement for fees  | DISCOVER  | YES NO  |  | Per Item) %   |
| Invalid Tin Fee:  | ARU Fee  | Annual Fee  | Retrieval Fee(128Letter) Chargebac  | Not rec  | Collection Fee:   |
| \$19.99 /Month  | \$_0.00 (Per Item)   | \$ 129.99   | \$ 10.00 (Per Item) \$ 25.00  | (Per Item) \$_\$25.00 (Per Item)   | 20% of Uncollected Amount   |
| BT Food Stamps #:   |  |   | thly Minimum Fee: Wireless Fee:   |  | XT DAY FUNDING  |
| Per Item) * EBT A   | ddendum Req \$ <u>0.00</u>   | (Per Item) \$_25  | \$  | \$ Check t   | o Enroll in NEXT DAY FUNDING  |
| CI Validation \$1   | 19.99 PCI No   | on Validation: \$19.99  | Valor Monthly Fee: \$   | Valor Wi   | reless Fee: \$  |
|   |  |   | EQUIPMENT / SOFTWARE  |  |   |
| VALOR VL1   |  |   | MOBILE SWIPE  | POS:   | AUTOBATCH   |
| 💼 🔲 WiFi  | - IGP  |   | PRS WiFi Quantity:  | Quantity:  |   |
| PEN Quantity:   |  |   |   | Quantity.  |   |
| 222 New   | Quan   |   | tity:   | New Existing   | IF YES, ENTER TIME  |
| New New   | Exisiting Quan   |   | tity:<br>WExisting  | ing New Exisiting  |   |
|   | Exisiting Quan   | Existing III IN PAD   | tity:   | Ing New Exisiting  | АМ ОРМО   |
|   | Exisiting Quan   |   | Netty:<br>WExisting New Exist<br>VIRTUAL TERMINAL   | Ing New Exisiting  |   |
|   | Exisiting Quan   | PIN PAD<br>MODEL:   | New Existing  | Ing New Exisiting  |   |
| NOTES: JK POS   | Existing Quan  |   | Itity:     Itity: <td>Ing Ind Index Inde</td> <td>TIP ADJUST YES SHIP TO: ISO Merchant</td> | Ing Ind Index Inde | TIP ADJUST YES SHIP TO: ISO Merchant  |
| NOTES JK POS  | Existing Quan  |   | Itty:         Itew         Existing           VIRTUAL TERMINAL         VIRTUAL TERMINAL           Itexisting         VIRTUAL TERMINAL           Itexisting         TXN FEE           ARILY TERMINATION FEE AGREEMENT  | Ing RACY TERMINATION FEE STATUS  | AM PM   |
| NOTES JK POS  | Existing Quan  |   | Itty:         Itew         Existing           VIRTUAL TERMINAL         VIRTUAL TERMINAL           Itexisting         VIRTUAL TERMINAL           Itexisting         TXN FEE           ARILY TERMINATION FEE AGREEMENT  | Ing RACY TERMINATION FEE STATUS  | AM PM   |
| NOTES JK POS  | Existing Quan  |   | Litty:  | Ing RACY TERMINATION FEE STATUS  | AM PM   |
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| NOTES JK POS<br>In the event that ME<br>SS00, or (b) numb<br>during which this AK<br>SS00, or (b) numb<br>during which this AK<br>to receive the proce-<br>the INTIAL TERMO data<br>Pagespant role<br>the Agreement. Gu<br>In the terms of the<br>the Agreement. Gu<br>In the terms of the<br>the Agreement of the<br>subscription of the  | Estime under the second   | Werner Statsmer     Pin PAD     Pin PAD     Pin PAD     QUANTIT     QUANTIT     New     Pin     Pin PAD     P | tity:   | Ing RACY TERMINATION FEE STATUS  | AM PM   |
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| <b>Equipment Code</b> | Retail Bundle Items                                      | 24 Month | 36 Month | 48 Month |
|-----------------------|--|----------|----------|----------|
|                       | Hanasis HIT Plus   | \$80.00  | \$67.00  | \$50.00  |
|                       | 9.7" Secondary Monitor (Customer Display)                | \$22.00  | \$18.00  | \$14.00  |
|                       | Bixolon SRP E300 Thermal Printer (+ Shipping Cost)       | \$16.00  | \$14.00  | \$10.50  |
|                       | PAX A35 Android Terminal                                 | \$45.00  | \$37.00  | \$28.00  |
|                       | Scan Avenger Wireless Barcode Scanner(w/ Shipping & Tax) | \$8.00   | \$6.00   | \$5.00   |
| 471.000               | Clover Cash Drawer                                       | \$18.40  | \$14.95  | \$11.50  |
|                       | Total Bundle Retail                                      |          |          | \$119.00 |

| <b>Equipment Code</b> | Restaurant Bundle Items                            | 24 Month | 36 Month | 48 Month |
|-----------------------|--|----------|----------|----------|
|                       | Hanasis HIT Plus                                   | \$80.00  | \$67.00  | \$50.00  |
|                       | 9.7" Secondary Monitor (Customer Display)          | \$22.00  | \$18.00  | \$14.00  |
|                       | Bixolon SRP E300 Thermal Printer (+ Shipping Cost) | \$16.00  | \$14.00  | \$10.50  |
|                       | PAX A35 Android Terminal                           | \$45.00  | \$37.00  | \$28.00  |
| 471.000               | Clover Cash Drawer                                 | \$18.40  | \$14.95  | \$11.50  |
| 441.000               | Epson Kitchen Printer                              | \$18.40  | \$14.95  | \$11.50  |
|                       | Total Bundle Retail                                |          |          | \$119.00 |



# Monday - Friday 9:00am EST - 7:00pm EST Email: POS@MerchantIndustry.com Phone: 1-646-902-1120

# After Hours Support Email: POSTech@MerchantIndustry.com